

For Producers and General Agents
Effective September 2017

### **Document Purpose**

This job aid provides a quick overview of the eSales ACA Small Group Enrollment tool enhancements. These enhancements are effective September 23, 2017.

### **Table of Content**

Click to jump to the desired section.

- ACA Small Group Enrollment Process
- Key Enhancements

#### Other Reference Materials

Below is a listing of other relevant reference materials:

eSales ACA Small Group Enrollment User Guide

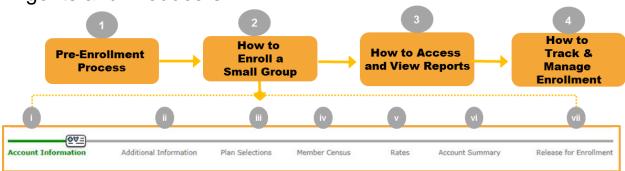
### **Resources/Contacts**

- For technical issues with the eSales enrollment tool, please contact our ITG Service Center at 1-888-706-0583.
- For questions or concerns regarding the eSales Enrollment tool, send inquiries to:

ACASmallGroupEnrollmentSupport@bcbsil.com

# **ACA Small Group Enrollment Process**

In this job aid, we will discuss the enhancements that have been made to the enrollment process applicable to General Agents and Producers.



### Steps to Enroll a Small Group:

- 1. Pre-Enrollment Process
- 2. How to Enroll a Small Group
  - i. Account Information
  - ii. Additional Information
  - iii. Plan Selections
  - iv. Member Census
  - v. Rates
  - vi. Account Summary
  - vii. Release for Enrollment
- 3. How to Access and View Reports
- 4. How to Track and Manage Enrollment
  - Enrollment Status
  - ii. More Information Required
  - iii. Underwriting Approval Received
  - iv. My Enrollments

# **Key Enhancements**

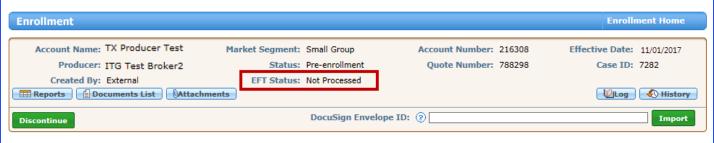
While discussing the changes, we have aligned the enhancements with the enrollment process steps as discussed on the previous page. This will help you to identify where the enhancements have been included in the process.

Electronic Funds Transfer (EFT) Mandatory for Initial Premium Binder Payments with 11/1/2017 Effective Dates and Beyond



#### Step 1: Pre-Enrollment Process

- A new EFT Status field in the case header is now visible in every enrolling screen so that you can easily see the status of a binder payment transaction.
- For cases enrolling without a quote, the EFT Status field will be visible once all information has been added to the Account Information page and "Continue" button is clicked.



# **Key Enhancements (contd.)**

### **Rates: Bank Routing Number Verification**



### Step 2: How to Enroll a Small Group > v. Rates

When entering the Bank Routing Number and Bank Routing Number Confirmation, in the **Electronic Payment Information** section, the tool will only accept numerical values and limit the number to nine digits.

Electronic Payment Information				
Electronic Funds Transfer (EFT) will be used to transfer the amount to Blue Cross and Blue Shield of IL.				
*Bank Account Number:	9999999999999999999	*Bank Account Number Confirmation:	9999999999999999999	
*Bank Routing Number:	88888888	*Bank Routing Number Confirmation:		
*Bank Name:	TEST BANK	*Account Holder Name:	TEST ACCOUNT HOLDER	

# **Key Enhancements (contd.)**

### **Rates: Payment Amount Confirmation**



#### Step 2: How to Enroll a Small Group > v. Rates

You will be required to re-enter the payment amount to verify the initial binder payment to be withdrawn from the group's bank account upon enrollment approval. The Payment Account Confirmation field is located in the **Billing Address/Contact Information** section

Billing Address/Contact Information	
*Address 1: [1234 TEST ADDRESS 1]	Address 2: 1234 TEST ADDRESS 2
*City: TEST	*State: Texas
Country: USA	*Zip Code: 78702
*Payment Amount: 1500	*Payment Amount Confirmation: 1500
Transaction Number:	Payment Status: Not Processed

# **Key Enhancements (contd.)**

#### **Release for Enrollment: Attachments**



Step 2: How to Enroll a Small Group > vii. Release for Enrollment

Beginning with November 2017 Effective Dates, the **Binder Check** and **Binder Check Routing Sheet** will no longer be a document needed to submit groups for enrollment. All binder payments must use the Electronic Funds Transfer functionality within the tool itself.